

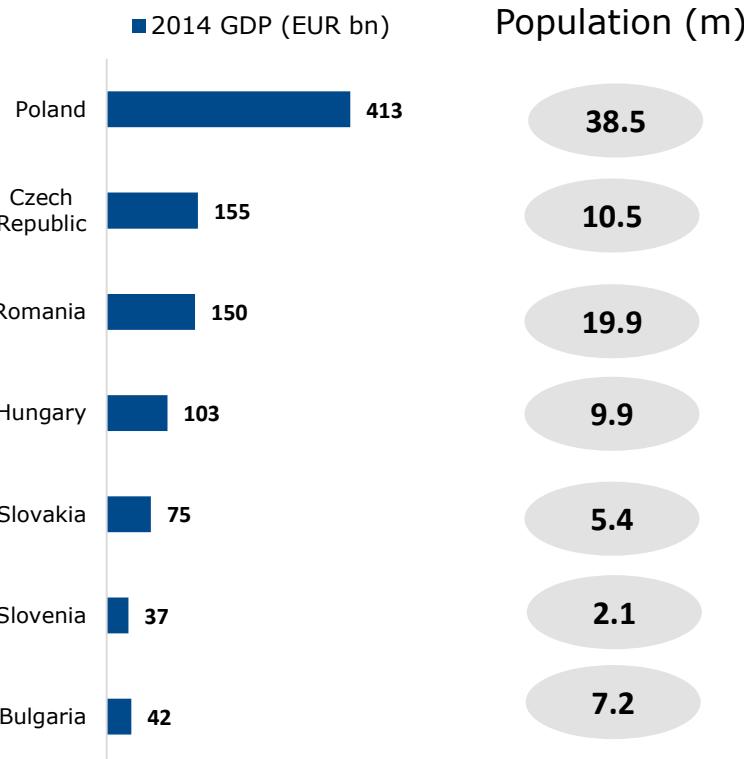


## Ukrainian companies on WSE – current trend

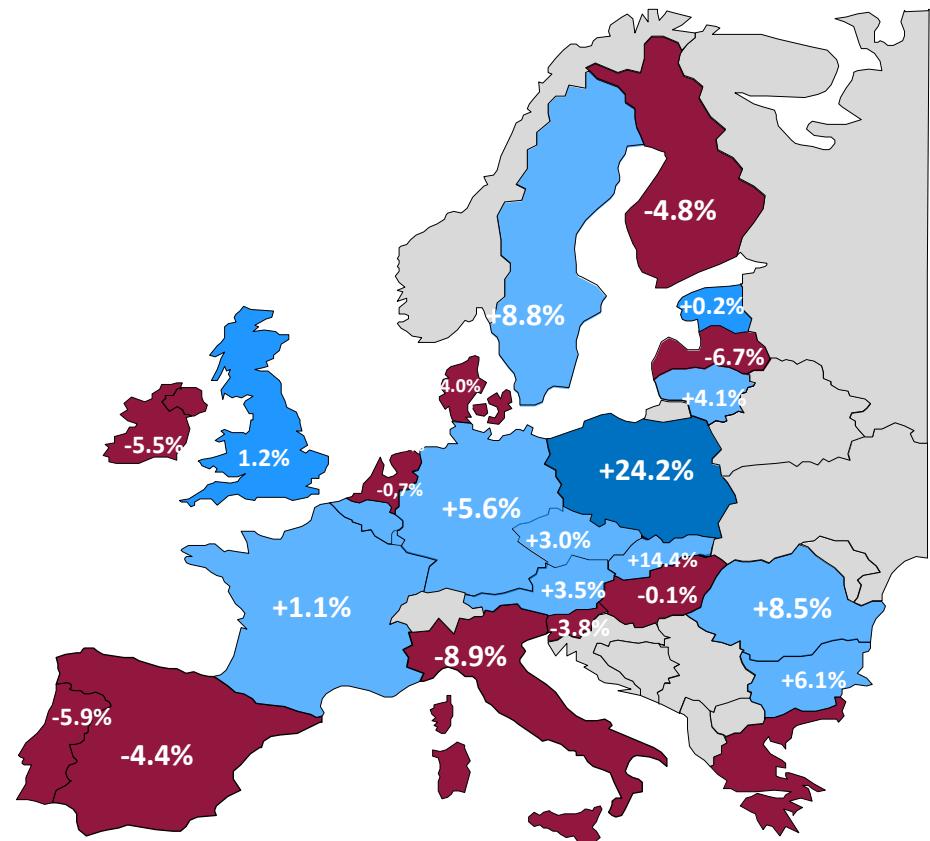


# The most dynamic economy in Europe – GDP growth continues to outpace rest of EU

## Largest economy in CEE region<sup>1</sup>



## 2008-2014 accumulated GDP growth

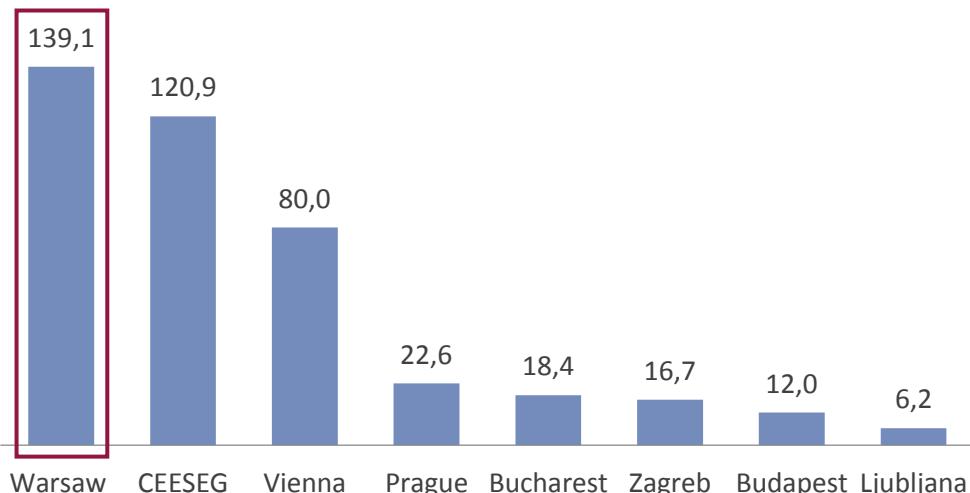


<sup>1</sup> Eurostat, European Commission – European Economic Forecast Spring 2015

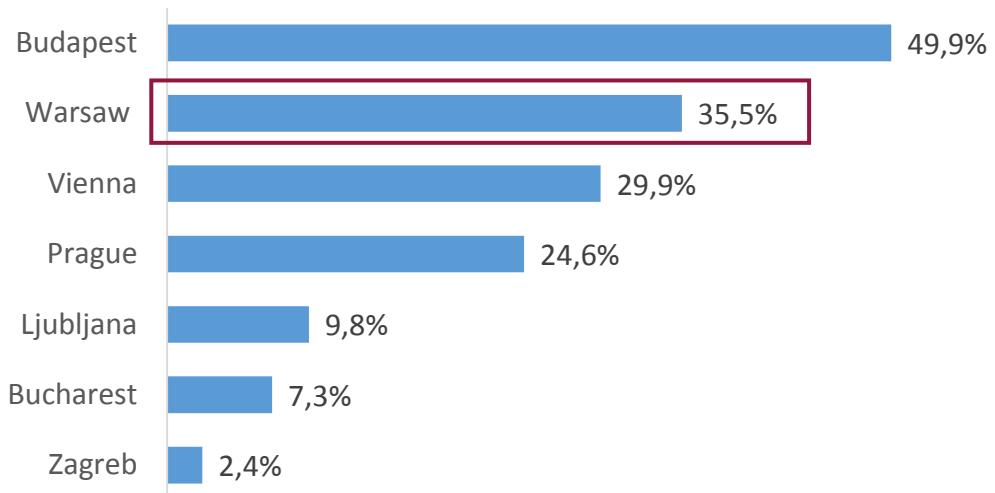
Source: Ministry of Finance, Eurostat, EBOR

# WSE – the largest equity platform within the CEE region

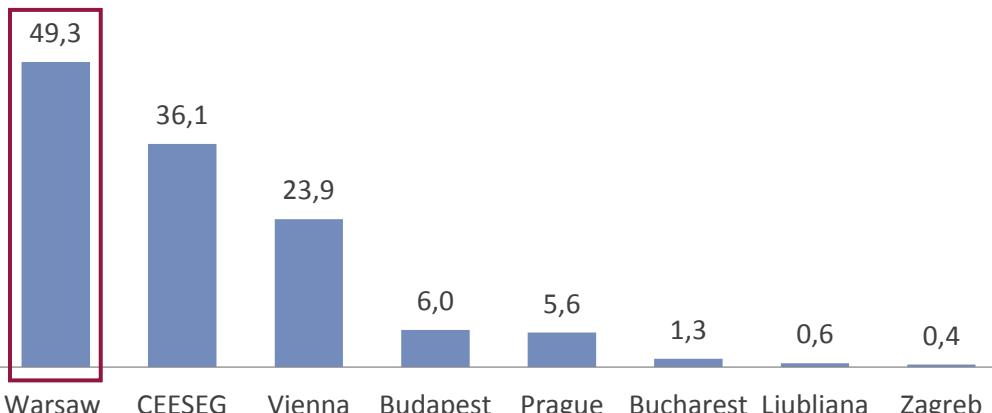
Domestic market capitalization (2014, EUR bn)



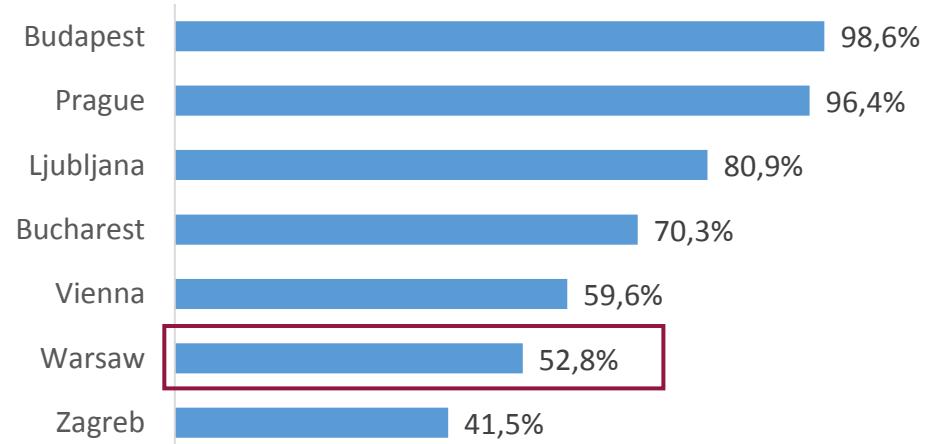
Turnover velocity in 2014



Value of session equity trading (2014, EUR bn)



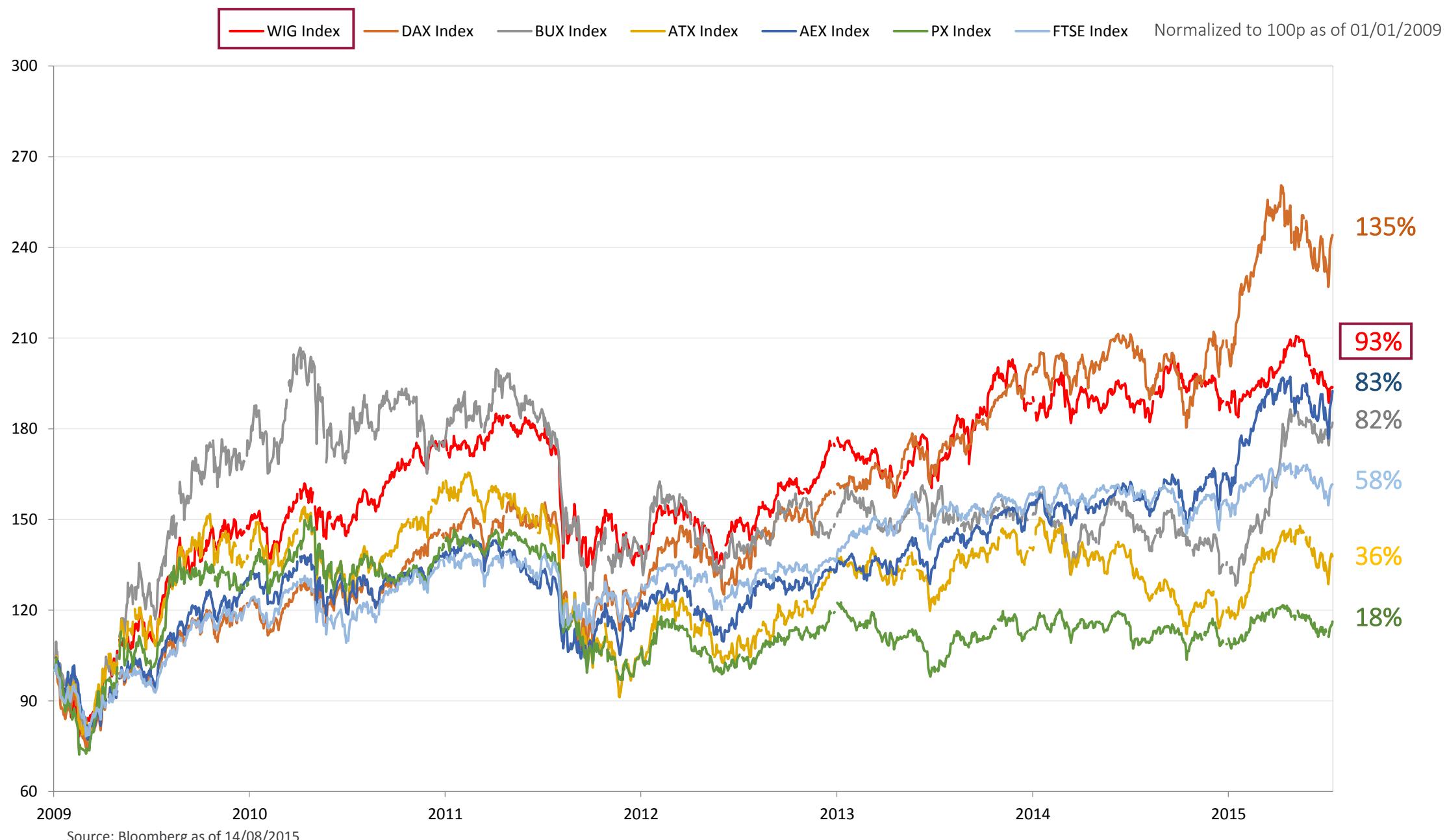
Trading concentration  
Top5 companies as % of total turnover (2014)



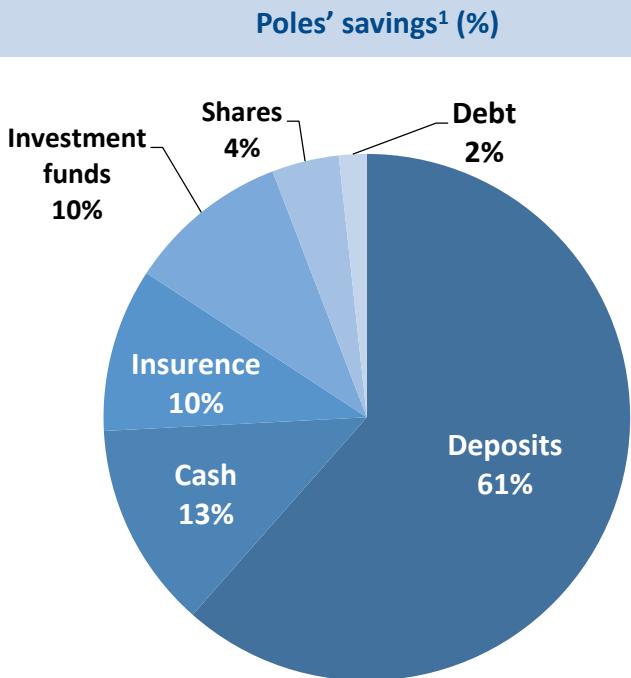
Note: Includes all CEE stock exchanges with value of session equity trading exceeding EUR 0.1bn in 2014

Source: FESE, WFE, WSE as of the end of 2014

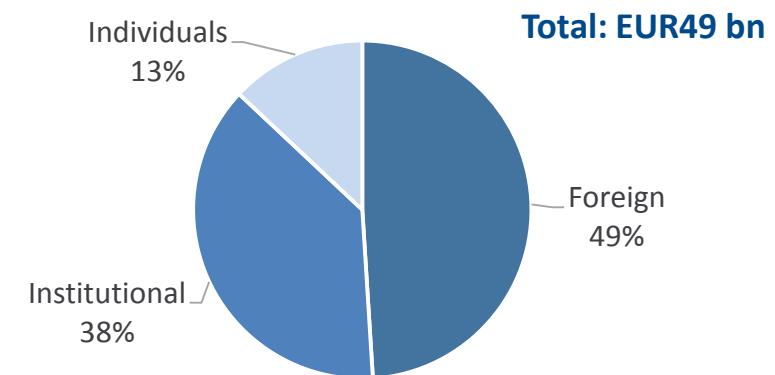
# WIG has been a top performer in Europe since 2009



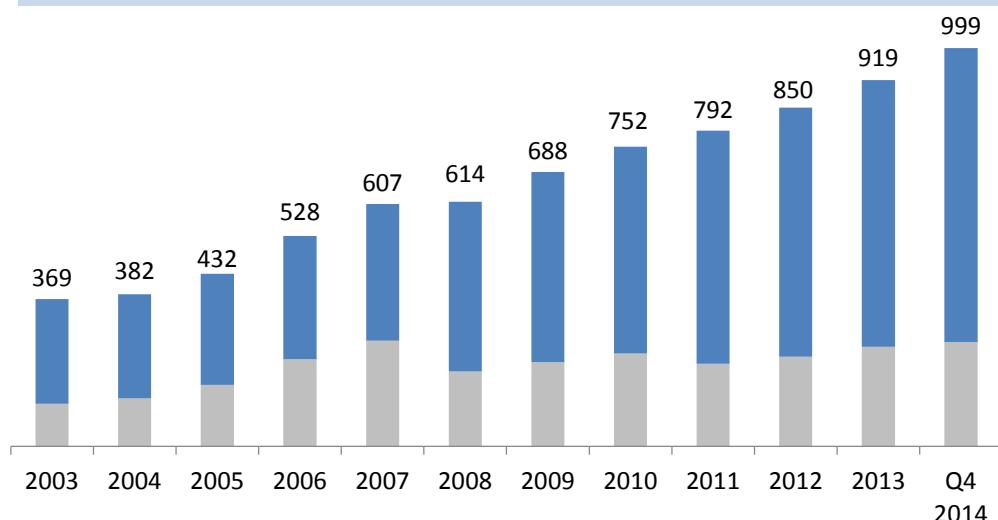
# Strong presence of international investors. Polish retail investors are emerging



Domestic vs foreign share in total turnover on the WSE (2014)



Household assets<sup>1</sup>, 2003 – 2014 (PLN bn)



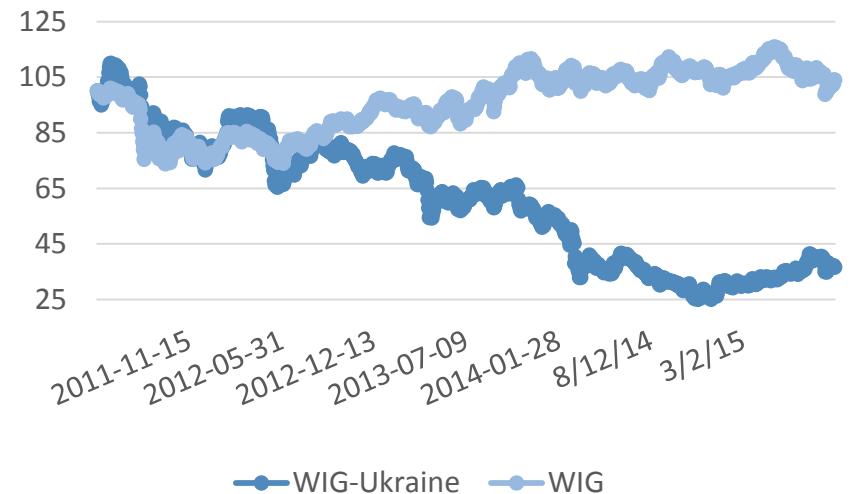
## Conclusions

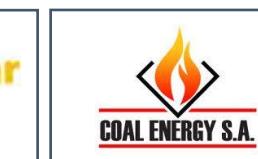
- With an established and growing presence, international investors have been major liquidity providers on the WSE
- Domestic funds continue to be inward-looking, fuelling valuations in Poland to one of the highest levels in the CEE
- Most of Poles' savings are bank deposits: in view of currently low interest rates, there is a growth potential for direct and indirect investments on WSE

<sup>1</sup>Net of pension entitlements (pension funds and Social Insurance Institution sub-accounts), non-listed shares, other equity interest

# Ukrainian issuers on WSE

- 11 companies in the WSE Main market
- 2 company in the Alternative market NewConnect
- Half a billion Euros have been raised by Ukrainian companies
- On the 3rd of March 2011 Ukrainian companies` Index on WSE WIG Ukraine has been launched

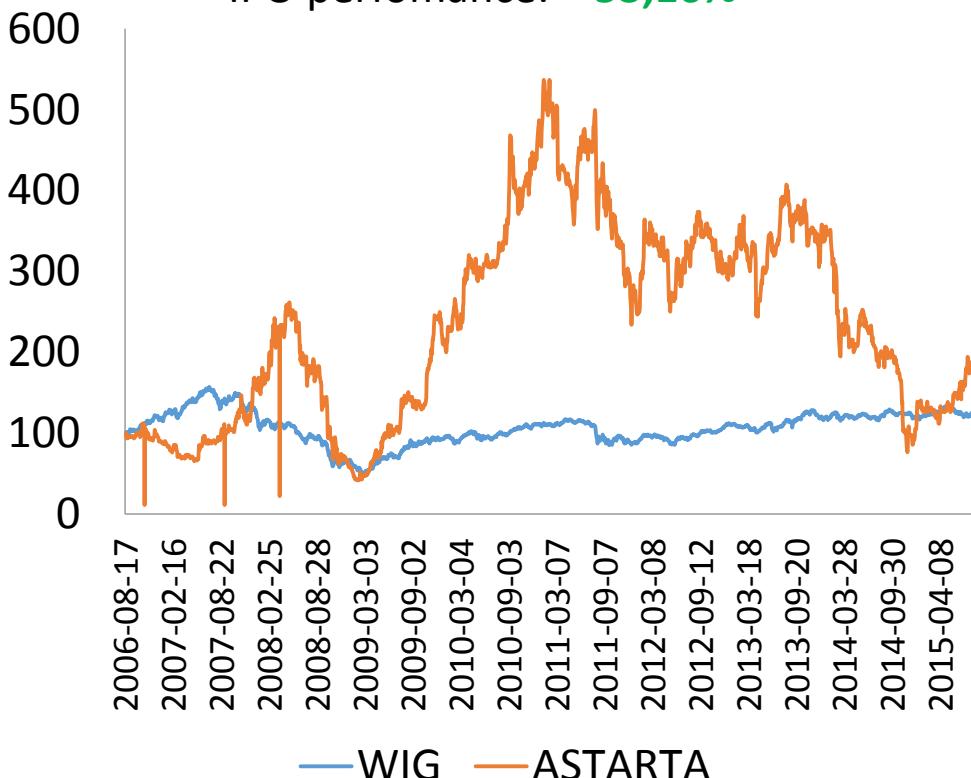


 <b>ASTARTA-KYIV</b> agri-industrial holding  August 2006 20% of shares IPO – 23,7 mln. EUR	 <b>KERNEL</b> GROUP OF COMPANIES  November 2007 37,98% of shares IPO – 136,5 mln EUR	 <b>AGROTON</b> GROUP OF COMPANIES  November 2010 26,2% of shares IPO – 38,25 mln EUR	 <b>Milkiland</b>  December 2010 22,4% of shares IPO – 60 mln. EUR	 <b>Sadovaya Group</b>  December 2010 25% of shares IPO – 23,15 mln EUR	 <b>AGROLIGA</b> GROUP  February 2011 Private placement– 1 mln EUR	 <b>cereal planet</b>  December 2013 Private placement– 112,4k EUR
 <b>ІНДУСТРІАЛЬНА МОЛОЧНА КОМПАНІЯ</b> Home  May 2011 23,9% of shares IPO – 20,7 mln EUR	 <b>KSG Agro</b>  May 2011 33% of shares IPO – 27 mln EUR	 <b>WESTA</b> ISIC  June 2011 25% of shares IPO – 32 mln EUR	 <b>ovostar</b> union  June 2011 25% of shares IPO – 22,2 mln EUR	 <b>COAL ENERGY S.A.</b>  August 2011 25% of shares IPO – 56 mln. EUR	 <b>KDM</b> Shipping  August 2012 11 % of shares IPO – 6,3 mln EUR	?

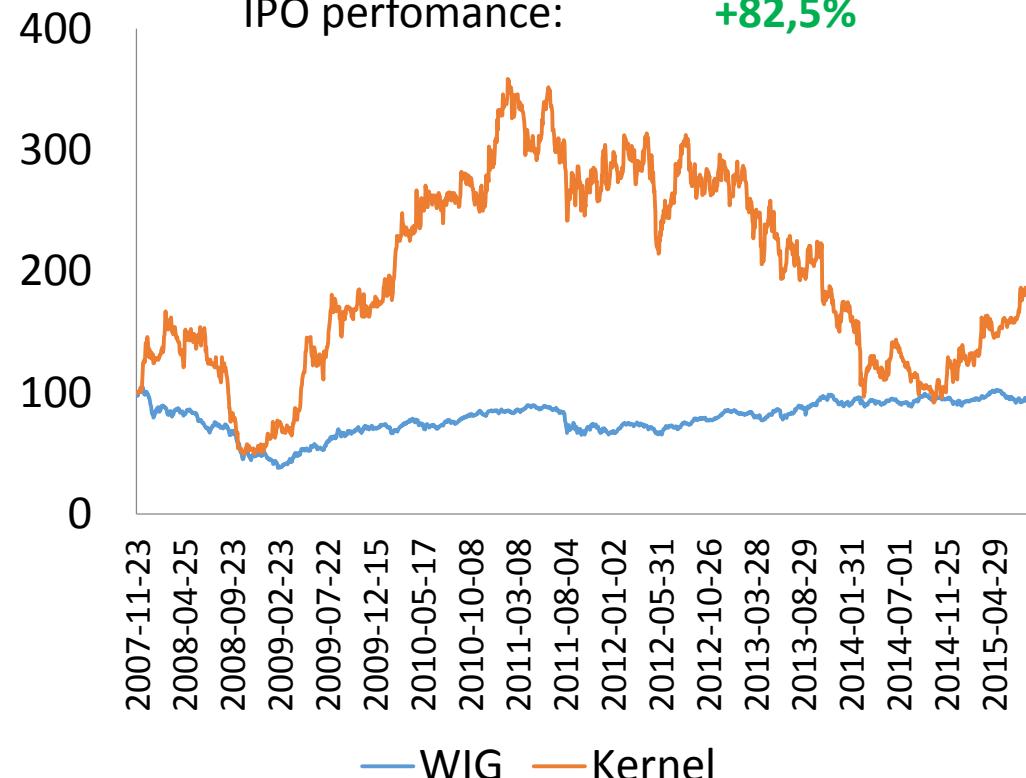
# Superstars on WSE



IPO date: 17.08.2006  
Capital raised : 95 mln zł  
EV/EBITDA (2006): 12.94x  
IPO perfomance: +53,16%



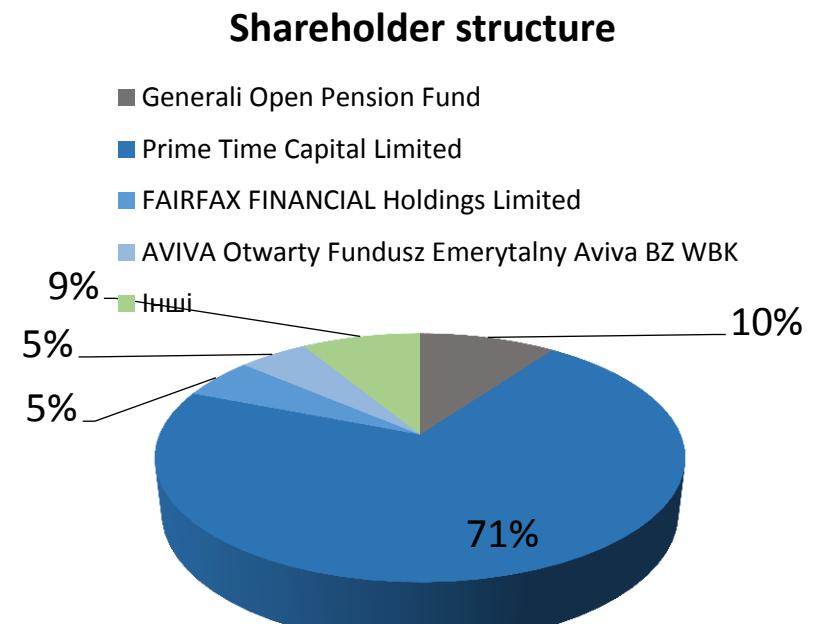
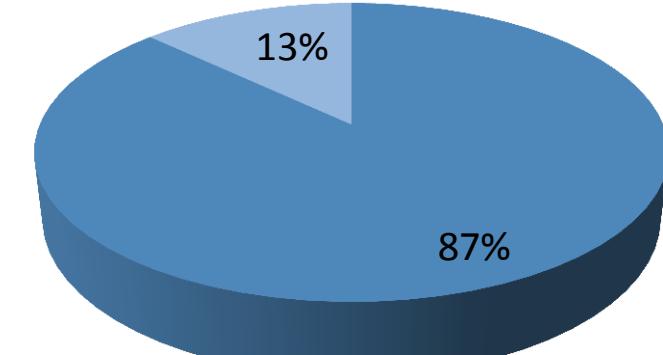
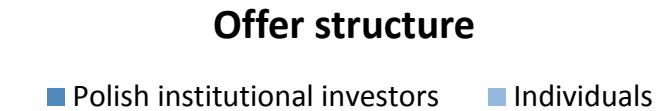
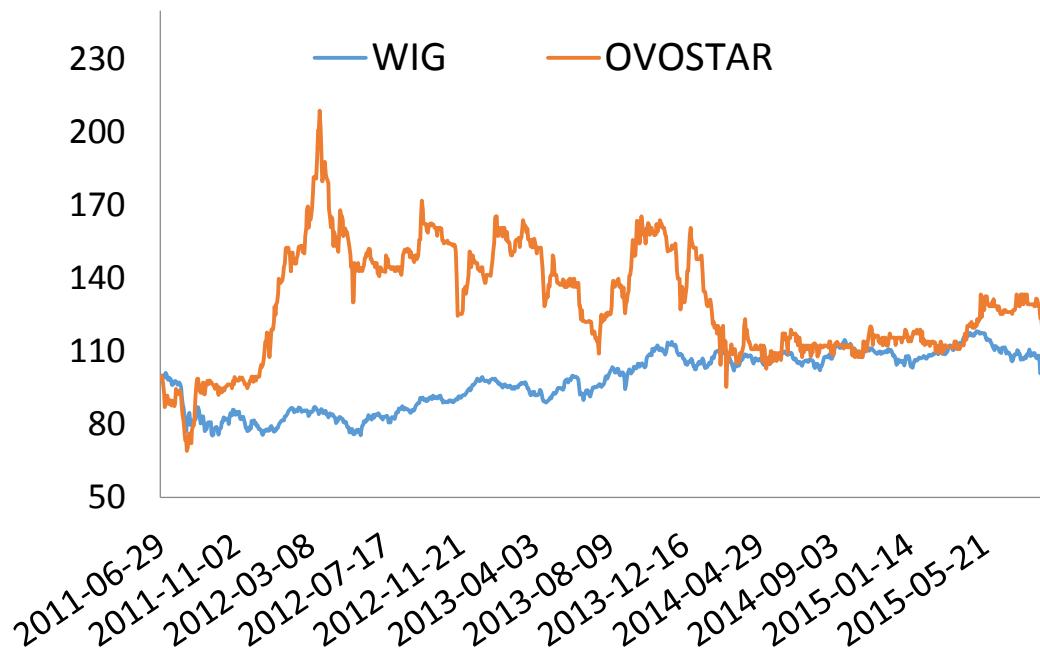
IPO date: 23.11.2007  
Capital raised: 546 mln zł  
EV/EBITDA (2007/2008): 6.6x  
IPO perfomance: +82,5%



# Superstars on WSE cont.



IPO date : 29.06.2011  
Capital raised : 93 mln zł  
EV/EBITDA (2010): 10,5  
IPO performance: +33,85%



# WSE RepOffice in Kyiv

[www.ipowse.com.ua](http://www.ipowse.com.ua)